

## **Company profile**

Jiangxi Risun Green Energy Co., Ltd Jiangxi Risun Solar Energy Co., Ltd







## **Company Profile**



Established in January 2008, Jiangxi Risun Solar Energy Co., Ltd. is the manufacturer of crystal silicon solar cells, solar panels and photovoltaic products as well as the professional photovoltaic systems engineering contractors and builders. Risun is the partner of the world top 500 enterprises and it is the leading enterprise supported by the province and city government. In 2016, Risun was listed in the top 100 private enterprises and private manufacturing enterprises in Jiangxi with the highest income among the private enterprises in Xinyu.

In December 2016, the company completed the division and the existing Jiangxi Risun Solar Energy Co., Ltd. focus on power station business while the new Jiangxi Risun Green Energy Co., Ltd. concentrates on cells and pannels manufacturing, will seek to enter the capital market and promote the company to develop faster and better by improving the management level and broadening the financing channels.











The Solar cells production lines introduce the foreign a dvanced automatic manufacturing equipment to achieve the automatic production of the whole process. Big data display statistical system provides the foundation support for improving products quality. Rate of Class A reaches 98.34%.



Automatic materials feed-in and feed-out



PE automatic plug-in



**Intelligent test** 



Intelligent test



Advanced screen printing within the industry



Automatic separation



Big data display statistical system



- ●1.2GW cell capacity
- •3 workshops
- High performance, high quality mc-Si solar cells
- Imported equipments
   from Germany, Italy and
   USA
- •Avg. Eff 18.85%+; Peak Eff 19.1%+
- Business model: Sales



## Solar panels intelligent manufactu 保留新能源 保留机





- 800 MW capacity
- 2 workshops
- Automated assembly lines
- All Auto Tabbing & Stringing process
- Business model: Sales and Contract



## **Intelligent factory**





## **Intelligent factory**







**Order Form** 





Based on promoting of the original ERP system function, the company has fully introduced and developed the integrated industrial intelligent manufacturing systems such as MES, SPC, WMS, CCS, etc. which perfectly match our manufacturing system. The integration between the industrial internet (RFID radio frequency identification, Ethernet, sensor, etc), industrial software, OA office system and automatic integration and the production lines will implant the intelligent nerves into the whole manufacturing system of the factory.

## The leading quality testing technology REENERGY 端 安 新 能 源 RESULT



## **R & D capability**



Based on the provincial technology center, a comprehensive professional photovoltaic research and development platform- provincial enterprise technology center is established to study the electrical safety of photovoltaic products, photovoltaic power generating performance and the lifetime in long term outdoor service, providing a basic guarantee for product quality.



### **Patents**





## **Products show**







### **Projects show**

### REENERGY 瑞安新能源 RISUN®



ntegrated building photovoltaic power station project



Photovoltaic household system in the area without power supply



30MW smart microgrid project



2.59MW national golden-sun demonstration project



Belgian engineering project

#### **Photovoltaic systems**



3.088MW solar roofing photovoltaic power project



37MW national golden-sun demonstration project

### **Enterprise Culture**







#### Developing day by day, for promising future of this Value: Purchase order is our order. The



customer is our God and customer's satisfaction is our work standards.)

#### • Take those who create value as orientation

(Source of the Power: Those who create more benefits and value will gain more. Everybody has to start somewhere. We should regard the performance as orientation.)

#### • Act consistently with our entrepreneurial motivations and never waver in our efforts.

(Source of the activity: perform the second-time pioneering. Never stop realizing the dreams. The God will reward the diligent. Try to make the impossible possible. Everybody should have a dream, what if that dream comes true?)

continuously and go beyond • Innovate ourselves

(Source of the spirit: innovation is the driving source of



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	◆Jiangxi Provincial Bureau of quality and Technical Supervision awarded: "Jiangxi famous Brand" Certificate of Honor
2018	◆ Jointly awarded by the Organization Department of Jiangxi Provincial Party Committee and the Department of Human Resources and Social Security of Jiangxi Province: "Postdoctoral Innovation practice Base"
2017	<ul> <li>The "Top 100 Private Enterprises in Jiangxi Province" made by Jiangxi Industrial and Commercial Federation for the last five years is 100 strong"</li> <li>Jiangxi provincial Committee for famous trademark, Jiangxi Provincial Administration for Industry and Commerce jointly identified as: "Jiangxi famous trademark"</li> </ul>
2016	<ul> <li>Xinyu Municipal People's government awarded: Title of "Advanced export enterprise"</li> <li>In four consecutive years, nominated for "Top 100 private enterprises in Jiangxi province" and "Top 100 private enterprises in Jaingxi manufacturing industry", issued by Jiangxi Provincial Federation of industry and Commerce.</li> <li>Jiangxi Provincial Committee of industry and credit, Jiangxi Provincial Department of finance, State</li> </ul>
2015	Administration of Taxation of Jiangxi Province, Local Taxation Bureau of Jiangxi Province after comprehensive evaluation awarded: "Provincial enterprise technology center" • Chinese international electronic commerce center identified as "AA Business credit enterprise".
2014	◆Jiangxi provincial Science and Technology Department, Jiangxi Provincial Department of finance, State Administration of Taxation of Jiangxi Province, Local Taxation bureau of Jiangxi Province: Title of "High-tech
2013	ঞাধ্বিশ্বিধিণ্টৃrovincial Committee for famous trademark, Jiangxi Provincial Administration for Industry and Commerce jointly identified as: "Jiangxi famous trademark"
2012	<ul> <li>Jiangxi provincial Science and Technology Department, Jiangxi Provincial Development and Reform Commission, Jiangxi Provincial Committee of industry and information technology, Jiangxi Provincial Environmental Protection Department jointly awarded: Title of "Scientific and Technological innovation demonstration enterprise of energy saving and emission reduction of Jiangxi province".</li> <li>Foreign Affairs and Overseas Chinese Affairs Office of Jiangxi province awarded: Title of "Star overseas Chinese enterprise"</li> </ul>
2011	<ul> <li>◆Jiangxi Provincial Department of commerce awarded: Title of "The advanced enterprises of exporting machinery and electrical products of the province".</li> <li>◆Ministry of industry and information technology awarded: Title of "Top 100 companies of Chinese</li> </ul>
2010	Electronic Information industry"
2008	◆Jiangxi Provincial Department of science and technology awarded: Title of "Provincial private scientific and technological enterprise".









## Management innovation

## Management REENERGY 瑞安新能源 REENERGY

#### and customer innovation flexibly, to enhance the response speed, working efficiency and customer satisfaction of the company: Lean organization structure; performance oriented management innovations in objectives, daily operation, performance, talents, orders, costs, quality, and quality, etc.; flexible business models and profit model Gizmodo Reduction innovations to satisfy different market and customer needs; as well as technology innovation to follow closely the mainstream market and customer demands, to ensure the company's leading position in quality, cost, delivery and customer service and other key ability competition.







**Development ideas: Pioneering and innovating, win-win cooperation.** 



## Operating



**Extrate Opportunity**, to find opportunity, to enhance customers value. **Internal:** Three decrease&one increase: Cost decrease, expense decrease, loss decrease; efficiency increase, quality increase.



## Management upgrade REENERGY 瑞安新能源



Through mode driving, the employees are promoted with morale to win the market, actuated for continuous innovation, improved with organizational capabilities automatically and spontaneously, to support the achievement of the strategic objectives





## **Professional Team**





- •Honored of "Ten Outstanding Young Persons in Xinyu"
- •Honored of Outstanding Achievement Awards of Top Talents In Xinyu
- •Honored of "Advanced individuals of developing non-public sectors of the economy".
- •Selected for "Jiangxi Provincial Talent of 555 Project"
- •Honored of "New representative, New image, New dream Top ten working models of Jiangxi people's Congress".
- •Honored of "Influential men investing Xinyu".
- •Honored of "Outstanding entrepreneurs in Jiangxi Province"

## Professional



### Team



As a leader of a famous enterprise, based on rich practical experience of m a n a g e m e n t, th e i r organizational restructuring and process reengineering kept constantly subversive "innovation", to complete "various changes", with extraordinary achievements.

#### General manager Zhang Zhongliang

•Currently being the CEO of Jiangxi Risun Green Energy Co., Ltd., the CEO of Jiangxi Risun Solar Enengy Co., Ltd..

•Graduated from South China University of Technology, with bachelor degree of electronic materials and components;

Master of business administration, in Southwestern University of Finance and Economics

Used to be the general manager of refrigerator products department of Qingdao Haier Co., Ltd.
 Used to be general manager of the overseas refrigerator products department in Haier Group.

◆Used to be president of Tibet Mount Everest industry Co., Ltd. (600338)

■Honored of "Enterprise management innovation achievement award in Qingdao"

■Honored of "Excellent quality management award in Qingdao"

Honored of "Technical innovation expert in Qingdao"
Honored of "Outstanding Achievement Awards of Top Talents In Xinyu"

■Honored of "May Ist Labour Medal in Xinyu"

## Professional



### Team



#### Deputy general manager & chief financial officer Chen Jihua

Currently being CFO of Jiangxi Risun Green Energy Co., Ltd.
Graduated from Hunan University of law major.

Senior economist



## Domestic business networg 安新能源 Risun®

Risun started cooperation with a number of Fortune 500. multinational companies and industrial leading cooperation. The annual export of triple-digit growth guarantee the company develop faster in right direction. At present, the company strategic planning of domestic production for domestic sales, domestic production for foreign sales, foreign production for foreign sales are effectively implemented. Besides the markets under strategic positioning by the HubeAnhuiHen developed countries with powerful partners, other emerging markets like Asia Pacific and South America have grown rapidly. Meanwhile, the strategic big customers, the growing small and medium-sized customers and potential customers have been keep optimizing. Thanks to diverse customer base and annually increasing anti risk capability and profitability, the company has become one of the most dynamic and competitive enterprises in the industry.

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uan









## **Customer growth**



In 2008, the business with the first domestic customer started, occupying more than 80% of total sales. With the technological competitiveness upgrading, the company's domestic customer number reached 182in 2018. In 2010, the company started to explore overseas customers, with the continually growing international business. As the company was becoming more famous, the number of overseas customers increased to 91 in 2018.



## Cooperation with the world's topper tenergy hundred 端安新能源 保護工作





### **Cooperation With Honeywell**



Risun---The Honeywell only authorized brand module manufacturer around the world. In 2017, was awarded the Sales Excellence Prize by Honeywell due to its best quality and high-efficient delivery. This prize is also an approval of our executive force.

Of course, Honeywell is just an example for our company to win business success in America.









### **Profit-making** mode:



#### According to the market changes, the company timely adjusts production and business modes, and confirms production based on sales, to decrease product inventory and occupation of fund. The law of the market never changes: The market always basis for enterprises survival and development to innovate the business model and win valuable orders based on customer demands and changes.









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